



specializing in wood components

## **Request for Proposal: What We Need**

### **1. Designs**

- Designs are accepted in hand drawn or CAD format.
  - Preferred formats:
    - CAD files in 3D format
    - DWG (AutoCAD)
    - SAT (CadWork acis)
    - Sketchup (Google)
    - common 3DS files
    - IFC; SEMA; other formats ask us
- We will convert your drawings to match our software (AutoCAD/HSB CAD or SEMA). The design will be created to your specifications.
- The design draft and price quote will be submitted for your approval. Changes or questions will be addressed at that time.

### **2. Engineering**

- Sauter Timber submits a set of complete drawings for your engineer. They will be ready to use.
- We also can provide engineering through third party engineers

### **3. Timber**

- Upon final engineering and approval, you can order the Timber from your supplier and have it shipped to us, or we can order it for you.
- Sauter Timber will generate the timber order list. The optimizing technology of our machines will insure you get the most out of your timber

### **4. Pricing**

- We charge by a combination of bdf and joinery.
- 2 hours design time per 1000 bdf is already included. This is enough for most of the projects. If extra time is required, we will inform you first.

### **5. Team**

The Sauter Timber team includes 3 German Master Carpenters responsible for design work & preparation and operations.

*Design and work preparation*      [drafting@sautertimber.com](mailto:drafting@sautertimber.com)

Klaus Hofmann

Joern (John) Overmoehle

André Gloeckner

*Operations*

Cleveland Carr K2 (CNC joinery)

*Office administration*

Wendy Gunter (Stormy)    [wendy@sautertimber.com](mailto:wendy@sautertimber.com)

*Project Oversight*

Klaus Hofmann

Reinhard Sauter

[drafting@sautertimber.com](mailto:drafting@sautertimber.com)

[Reinhard@sautertimber.com](mailto:Reinhard@sautertimber.com)

### **6. requests and Questions**

If you have further questions or would like to request a proposal please contact Reinhard Sauter.

---

**Sauter Timber LLC** - 505 Cardiff Valley Rd. - Rockwood, TN 37854

Toll Free: 1-877-800-7663   Tel: 865-354-6363   Fax: 855-354-6316

[www.Sauter-Timber.com](http://www.Sauter-Timber.com)